# AMERICAN BEVERAGE MARKETERS





# PRESENTED BY: LEAH HAZELTON NATIONAL ACCOUNT MANAGER



## **GUAVA GREEN TEA REFRESHER**

| METHOD                       | GLASS    | SUGGESTED<br>SELLING PRICE | COST<br>MARGIN |
|------------------------------|----------|----------------------------|----------------|
| Shake, strain over fresh ice | Highball | \$8.00                     | 11%            |
|                              | _        | \$9.00                     | 10%            |

#### DRINK DESCRIPTION

Refreshing guava cocktail featuring Real Guava and Finest Call Premium Citrus Sour

#### DIRECTIONS

Combine all the ingredients in a cocktail shaker with ice. Shake well. Strain into iced highball glass. Garnish with lemon moon (or unique garnish – i.e.dried lemon wheel, dried guava slice, etc.)

\$10.00

9%

| INGREDIENTS |               |                                 |                       | COST           |
|-------------|---------------|---------------------------------|-----------------------|----------------|
|             | 1.5 oz        | Light Rum                       |                       | \$0.31         |
|             | 3 oz          | Green Tea                       |                       | \$0.08         |
|             | .75 oz        | Reàl Guava                      |                       | \$0.21         |
|             | .5 oz         | Reàl Agave                      |                       | \$0.19         |
|             | .5 oz         | Finest Call Premium Citrus Sour |                       | \$0.07         |
|             |               | -                               | Total Ingredient Cost | \$0.86         |
|             |               |                                 | fotal ingreatent oost | <b>\$0.00</b>  |
|             | GARNISHE      | ES                              |                       | COST           |
|             | GARNISHE<br>1 | ES<br>Lemon Twist               |                       | -              |
|             | GARNISHE<br>1 |                                 | Total Garnish Cost    | COST           |
|             | GARNISHE<br>1 |                                 | -                     | COST<br>\$0.02 |



## COCONUT COLD BREW SHAKERATO

| METHOD                       | GLASS       |
|------------------------------|-------------|
| Shake, strain over fresh ice | 16 oz Glass |

#### DRINK DESCRIPTION

Coffee cocktail featuring Coco Real Cream of Coconut.

#### DIRECTIONS

Shake all ingredients and strain over fresh ice. Garnish and serve.

| SUGGESTED     | COST   |  |
|---------------|--------|--|
| SELLING PRICE | MARGIN |  |
| \$8.00        | 25%    |  |
| \$9.00        | 22%    |  |
| \$10.00       | 20%    |  |
|               |        |  |

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|----------|----------------------------|-----------------------|---|--|
| INGREDIE | NTS                        |                       | COST                                    |  |
| 1.5 oz   | Coconut Rum                |                       | \$0.71                                  |  |
| 1 oz     | Coco Reàl Cream of Coconut |                       | \$0.19                                  |  |
| 1 oz     | Coconut Milk               |                       | \$0.20                                  |  |
| .5 oz    | Finest Call Bar Syrup      |                       | \$0.05                                  |  |
| 3 oz     | Cold Brew Coffee           |                       | \$0.74                                  |  |
|          |                            | Total Ingredient Cost | \$1.89                                  |  |
| GARNISH  | ES                         |                       | COST                                    |  |
| 3        | Cacao Nibs                 |                       | \$0.10                                  |  |
|          |                            | Total Garnish Cost    | \$0.10                                  |  |
|          |                            | Total Cost            | \$1.99                                  |  |
|          |                            |                       |   |  |



## FRESH PINEAPPLE CUCUMBER SPRITZER

METHOD

GLASS

**Build & Tumble** 

Wine Glass

| SUGGESTED     | COST                              |
|---------------|-----------------------------------|
| SELLING PRICE | MARGIN                            |
| \$7.00        | 30%                               |
| \$9.00        | 24%                               |
| \$10.00       | 21%                               |
|               | SELLING PRICE<br>\$7.00<br>\$9.00 |

#### DRINK DESCRIPTION

A Pineapple Cucumber Spritzer featuring Reàl.Pineapple

#### DIRECTIONS

Combine all the ingredients in a wine glass filled with ice. Roll contents. Garnish with basil leaf.

#### \* Rum can replace Gin for a sweeter profile.

|          | CONTRACTOR STATES AND A DATA AND A |                       |        |  |
|----------|---|-----------------------|--------|--|
| INGREDIE | NTS   |                       | COST   |  |
| .75 oz   | Gin   |                       | \$0.13 |  |
| 1 oz     | Reàl Pineapple  |                       | \$0.28 |  |
| 3        | Cucumber Slices   |                       | \$0.27 |  |
| 3 oz     | Prosecco  |                       | \$1.42 |  |
|          |   | Total Ingredient Cost | \$2.10 |  |
| GARNISH  | ES  |                       | COST   |  |
| 1        | Basil Leaf  |                       | \$0.02 |  |
|          |   | Total Garnish Cost    | \$0.02 |  |
|          |   | Total Cost            | \$2.12 |  |
|          |   |                       |        |  |



# LOST IN LYNCHBURG

| METHOD                       | CI 460   | SUGGESTED     | COST   |  |
|------------------------------|----------|---------------|--------|--|
| METHOD                       | GLASS    | SELLING PRICE | MARGIN |  |
| Shake, strain over fresh ice | Highball | \$7.00        | 27%    |  |
|                              |          | \$9.00        | 21%    |  |
|                              |          | \$10.00       | 19%    |  |

#### DRINK DESCRIPTION

A lemonade cocktail featuring Finest Call Mango Puree and Finest Call Premium Citrus Sour.

#### DIRECTIONS

| INGREDIE | NTS                             |                       | COST   |  |
|----------|---------------------------------|-----------------------|--------|--|
| 1.5 oz   | Jack Daniel's Tennessee Whiskey |                       | \$1.26 |  |
| .5 oz    | Limoncello                      |                       | \$0.13 |  |
| .5 oz    | Finest Call Mango Puree         |                       | \$0.05 |  |
| 3 oz     | Finest Call Premium Citrus Sour |                       | \$0.39 |  |
| 2        | Basil Leaves                    |                       | \$0.04 |  |
|          |                                 | Total Ingredient Cost | \$1.87 |  |
| GARNISH  | ES                              |                       | COST   |  |
| 1        | Lemon Wheel                     |                       | \$0.02 |  |
|          |                                 | Total Garnish Cost    | \$0.02 |  |
|          |                                 | Total Cost            | \$1.89 |  |



# MARTINI ROSA

METHOD

GLASS

Shake, strain over fresh ice

Wine Glass

#### DRINK DESCRIPTION

A sangria featuring Finest Call Premium Citrus Sour and Reàl.Peach

#### DIRECTIONS

Combine all ingredients (minus Chloe Rosé□) in an ice-filled shaker. Shake and strain into wine glass. Top with Chloe Rosé□. Garnish and serve,

SUGGESTED

SELLING PRICE

\$7.00

\$9.00

\$10.00

COST

MARGIN

37%

28%

26%

| INGREDIE | NTS                             |                       | COST   |  |
|----------|---------------------------------|-----------------------|--------|--|
| 1 oz     | Aperol                          |                       | \$0.79 |  |
| .5 oz    | Finest Call Premium Citrus Sour |                       | \$0.07 |  |
| .5 oz    | Reàl Peach                      |                       | \$0.14 |  |
|          | Shake, strain over fresh ice    |                       |        |  |
| 3 oz     | Chloe Rosé□                     |                       | \$1.53 |  |
|          |                                 | Total Ingredient Cost | \$2.53 |  |
| GARNISH  | ES                              |                       | COST   |  |
| 1        | Orange Wheel                    |                       | \$0.03 |  |
|          |                                 | Total Garnish Cost    | \$0.03 |  |
|          |                                 | Total Cost            | \$2.56 |  |



# **PORTOFINO JETSKI**

| METHOD                       | 01400                | SUGGESTED            | COST   |
|------------------------------|----------------------|----------------------|--------|
| METHOD                       | GLASS                | SELLING PRICE        | MARGIN |
| Shake, strain over fresh ice | Double Old Fashioned | \$7.00               | 22%    |
|                              |                      | \$9.00               | 17%    |
| DRINK DESCRIPTION            |                      | <mark>\$10.00</mark> | 15%    |

A beautiful blue cocktail featuring Finest Call Blue Curacao, Finest Call Single Pressed Lime and Coco Reàl.

#### DIRECTIONS

| INC | GREDIE | NTS                                |                       | COST   |  |
|-----|--------|------------------------------------|-----------------------|--------|--|
| 4   | 1.5 oz | Tito's Handmade Vodka              |                       | \$1.06 |  |
|     | 25 oz  | Finest Call Blue Curacao           |                       | \$0.03 |  |
|     | 1 oz   | Finest Call Single Pressed Lime Ju | lice                  | \$0.15 |  |
|     | 1 oz   | Coco Reàl Cream of Coconut         |                       | \$0.19 |  |
|     | 1 oz   | Orange Juice                       |                       | \$0.06 |  |
|     |        |                                    | Total Ingredient Cost | \$1.49 |  |
| GA  | RNISHE | ES                                 |                       | COST   |  |
|     | 1      | Mint Sprig                         |                       | \$0.04 |  |
|     |        |                                    | Total Garnish Cost    | \$0.04 |  |
|     |        |                                    | Total Cost            | \$1.53 |  |
|     |        |                                    |                       |        |  |



## SOUTHERN ROCK

METHOD Shake, strain over fresh ice

# DRINK DESCRIPTION

GLASS Double Old Fashioned

| 6 | SUGGESTED     | COST   |
|---|---------------|--------|
|   | SELLING PRICE | MARGIN |
|   | \$7.00        | 34%    |
|   | \$9.00        | 26%    |
|   | \$10.00       | 24%    |
| 1 |               |        |

A tropical margarita featuring Finest Call Premium Citrus Sour and Reàl.Passion Fruit

#### DIRECTIONS

| NTS                                |   | COST   |
|------------------------------------|---|--|
| Teremana Reposado Tequila          |   | \$1.30   |
| Southern Comfort                   |   | \$0.53   |
| Finest Call Premium Citrus Sour    |   | \$0.13   |
| Pineapple Juice                    |   | \$0.04   |
| Reàl Passion Fruit                 |   | \$0.28   |
|                                    | Total Ingredient Cost   | \$2.28   |
| S                                  |   | COST   |
| Grilled Pineapple Wedge (Optional) |   | \$0.05   |
| Pineapple Frond                    |   | \$0.04   |
|                                    | Total Garnish Cost  | \$0.09   |
|                                    | Total Cost  | \$2.37   |
|                                    | Teremana Reposado Tequila<br>Southern Comfort<br>Finest Call Premium Citrus Sour<br>Pineapple Juice<br>Reàl Passion Fruit | Teremana Reposado Tequila<br>Southern Comfort<br>Finest Call Premium Citrus Sour<br>Pineapple Juice<br>Reàl Passion Fruit<br>Total Ingredient Cost<br>S<br>Grilled Pineapple Wedge (Optional)<br>Pineapple Frond<br>Total Garnish Cost |



## PRICKLY PEAR SPRITZ

| METHOD                       | 01 400     | SUGGESTED     | COST   |  |
|------------------------------|------------|---------------|--------|--|
| METHOD                       | GLASS      | SELLING PRICE | MARGIN |  |
| Shake, strain over fresh ice | Wine Glass | \$7.00        | 83%    |  |
|                              |            | \$9.00        | 65%    |  |
| DRINK DECORIDION             |            | \$10.00       | 58%    |  |

#### DRINK DESCRIPTION

A spritz featuring Finest Call Premium Citrus Sour and Reàl.Prickly Pear

#### DIRECTIONS

Combine all ingredients in a cocktail shaker with ice (Minus Prosecco). Shake well and strain over fresh ice. Top with Prosecco. Garnish and serve

| INGREDIE | NTS                                     |                       | COST   |
|----------|---|-----------------------|--------|
| 1 oz     | Hendrick's Gin                          |                       | \$1.15 |
| .5 oz    | Aperol                                  |                       | \$0.40 |
| .5 oz    | Finest Call Premium Citrus Sour         |                       | \$0.07 |
| .5 oz    | Reàl Prickly Pear                       |                       | \$0.14 |
|          | Shake w/ ice and strain                 |                       |        |
| 1        | Top with Prosecco 187 ml                |                       | \$4.00 |
|          | 2 A A A A A A A A A A A A A A A A A A A | Total Ingredient Cost | \$5.76 |
| GARNISHE | S                                       |                       | COST   |
| 1        | Strawberry                              |                       | \$0.05 |
|          |   | Total Garnish Cost    | \$0.05 |
|          |   | Total Cost            | \$5.81 |



# **SMASH IT**

| NETHOR                       | 01.400               | SUGGESTED     | COST   |
|------------------------------|----------------------|---------------|--------|
| METHOD                       | GLASS                | SELLING PRICE | MARGIN |
| Shake, strain over fresh ice | Double Old Fashioned | \$7.00        | 33%    |
|                              |                      | \$9.00        | 26%    |
| DRINK DESCRIPTION            |                      | \$10.00       | 23%    |

#### DRINK DESCRIPTION

A smash cocktail featuring Finest Call Premium Citrus Sour and Reàl Blueberry

#### DIRECTIONS

| INGREDIE | NTS                             |                       | COST   |  |
|----------|---------------------------------|-----------------------|--------|--|
| 1.5 oz   | Maker's Mark Bourbon            |                       | \$1.37 |  |
| .5 oz    | St. Germain Elderflower Liqueur |                       | \$0.54 |  |
| .75 oz   | Finest Call Premium Citrus Sour |                       | \$0.10 |  |
| .5 oz    | Reàl Blueberry                  |                       | \$0.14 |  |
| 6        | Mint Leaves                     |                       | \$0.06 |  |
|          | -                               | Total Ingredient Cost | \$2.21 |  |
| GARNISH  | ES                              |                       | COST   |  |
| 1        | Mint Sprig                      |                       | \$0.04 |  |
| 2        | Blueberries                     |                       | \$0.06 |  |
|          |                                 | Total Garnish Cost    | \$0.10 |  |
|          | -                               | Total Cost            | \$2.31 |  |



## **BLOOD BROTHERS**

| METHOD            | 01400 | SUGGESTED     | COST   |  |
|-------------------|-------|---------------|--------|--|
| METHOD            | GLASS | SELLING PRICE | MARGIN |  |
| Shake & strain    | Coupe | \$7.00        | 30%    |  |
|                   |       | \$9.00        | 24%    |  |
| DRINK DESCRIPTION |       | \$10.00       | 21%    |  |

#### DRINK DESCRIPTION

A classic cocktail featuring Finest Call Blood Orange Sour, Finest Call Single Pressed Lemon Juice and Real Peach

#### DIRECTIONS

| INGREDIE | NTS                                   |                       | COST   |  |
|----------|---------------------------------------|-----------------------|--------|--|
| 1.25 oz  | Dewars White Label Scotch             |                       | \$1.05 |  |
| .75 oz   | Luxardo Sangue Morlacco               |                       | \$0.59 |  |
| 2 oz     | Finest Call Blood Orange Sour         |                       | \$0.26 |  |
| .5 oz    | Finest Call Single Pressed Lemon Juic | е                     | \$0.07 |  |
| .5 oz    | Reàl Peach                            |                       | \$0.14 |  |
|          | 1                                     | Fotal Ingredient Cost | \$2.11 |  |
| GARNISHE | S                                     |                       | COST   |  |
| 1        | Cherry                                |                       | \$0.02 |  |
|          |                                       | Total Garnish Cost    | \$0.02 |  |
|          |                                       | Total Cost            | \$2.13 |  |